NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 42 held on Monday 12th February, 2024

CTC LEAF: 54,922 packages of tea on offer met with less demand.

BROKENS: Well made Brokens met with a fair demand but at lower rates often declining by Tk.5/and more. All other varieties witnessed much less demand and where sold eased in price. There were many withdrawals particularly in the plain categories. BLF teas saw some interest at lower rates. Here again there were more withdrawals.

FANNINGS: A handful of clean Fannings met with a fairly good demand and there was some competition for the brighter varieties which were generally firm. All other descriptions witnessed less demand and declined in line with quality. There were heavy withdrawals particularly in the plain segment of the market. BLF teas saw some interest at lower rates. Here again there were more withdrawals.

DUST: 17,410 packages of tea on offer met with fair demand. Good liquoring Dusts sold well with fewer withdrawals. Mediums were again an easier market with some withdrawals. Plain and BLF Dusts remained difficult of sale with heavy withdrawals. Blenders were fairly active whilst Loose tea buyers were selective.

COMMENTS: There was a general decline in demand this week which reflected in much heavier withdrawals in this sale. However, a few select teas elicited good demand from the buyers and sold well. Apart from these, all other teas suffered in price with heavier withdrawals. There was fair support from the Blenders but Loose tea buyers were less active. CDs sold well.

Our catalogue: (Sale 42) Avg: Tk 162.14 , Sold 49.08 % , (Sale 41) Avg: Tk 160.34 , Sold 64.58 %

| | | | Quotation | ns – This Week – | (In Taka) | | | |
|----------|-------------|-------------|-----------|------------------|-----------|------|-----------|-----------|
| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
| Best | 200-215 nom | 210-225 nom | Best | 205-220 | 210-220 | PD | 90-233 | 92-250 |
| Good | 180-190 | 190-200 | Good | 180-190 | 185-195 | RD | 70-220 | 80-225 |
| Good Med | 165-175 | 170-180 | Good Med | 165-175 | 170-180 | D | 83-266 | 67-274 |
| Medium | 140-155 | 145-155 | Medium | 145-155 | 145-155 | CD | 132-272 | 135-330 |
| Plain | 80-110 | 80-120 | Plain | 80-110 | 80-120 | BLF | 109-130 | 60-140 |
| BLF | 80-120 | 80-120 | BLF | 80-120 | 80-120 | | | |

Exchange Rates 12TH February, 2024 Sterling Pound 137.9893 Dollar: Tk. 109.5000

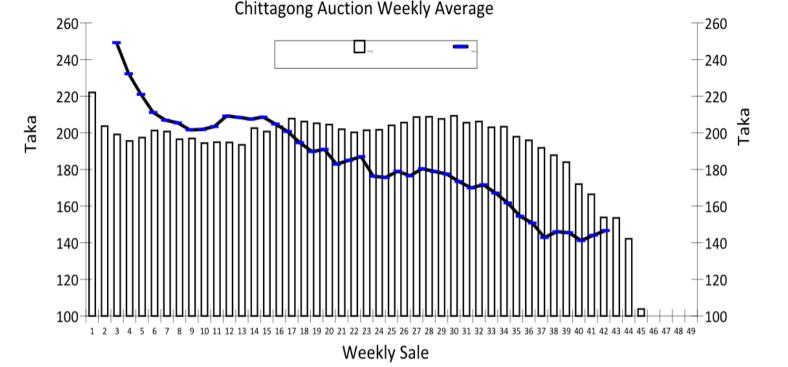
| Category – CTC | Garden | Grade | Package | Price | Buyer(s) |
|--------------------|------------|------------|---------|-------|--------------|
| Brokens | Ruthna | BOP(S) | 10 | 274/- | City |
| Fannings | Brindabon | DMPF | 10 | 231/- | AL |
| Clonal Brokens | Kedarpur | GBOP(S)BT2 | 10 | 406/- | AKT |
| Clonal Fannings | Kedarpur | PF(BT1) | 20 | 325/- | AKT/Ispahani |
| RD/PD (incl.Clone) | * Amrail | PD | 10 | 233/- | Aftab/BG |
| D (incl.Clone) | * Daragaon | D | 10 | 266/- | Ali |
| CD (incl.Clone) | Kedarpur | CD(BT1) | 5 | 307/- | Ali |

* Above price(s) realised in our catalogue

Offerings

| | This Sale (Sale 42) | | | | | Next Sale (| (Sale 43) | |
|-------|---------------------|------------|-----------|-----------|--------------|-------------|-----------|-----------|
| | Season 20 | 23-24 | Season 20 | 22-23 | Season 2023- | 24 | Season 20 | 022-23 |
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 54,922 | 2,740,607 | 46,967 | 2,343,653 | 48715 | 2,430,878 | 28765 | 1,435,374 |
| Dust | 17,410 | 868,759 | 10,460 | 521,954 | 15254 | 761,174 | 7194 | 358,981 |
| Total | 72,332 | 3,609,366. | 57,427 | 2,865,607 | 63969 | 3,192,053 | 35959 | 1,794,354 |

Chittagong Auction Average - Sale 41 (Season 2023/24): Tk 146.66 & (Season 2022/23): Tk 166.42



| | | For the Sale Up-to-Date Sale | | | | | | | | | | |
|-------------|--------------|------------------------------|---------------|----------------|------------------|----------------------|----------|--------------|----------------|------------|----------------------|--------|
| | Season 20 | Season 2022/23 | | Season 2023/24 | | Season 2022/23 Seaso | | | Season 2023/24 | | (+/-) Season 2022/23 | |
| Category | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | | Qty. (Kg) | Taka |
| CTC LEAF | 1,241,190.0 | 160.67 | 1,818,438.1 | 144.63 | 64,833,780.4 | 77.5% | 194.29 | 66,433,412.2 | 79.45% | 174.63 | 1,599,631.8 | -19.6 |
| CTC DUST | 314,490.0 | 189.07 | 460,875.1 | 154.67 | 17,175,379.9 | 22.5% | 219.82 | 16,959,859.2 | 20.28% | 201.15 | -215,520.7 | -18.6 |
| Sub-Total | 1,555,680.0 | 166.41 | 2,279,313.2 | 146.66 | 82,009,160.3 | 99.9% | 199.63 | 83,393,271.4 | 99.74% | 180.02 | 1,384,111.1 | -19.6 |
| Orthodox | 0.0 | 0.00 | 0.0 | 0.00 | 0.0 | 0.0% | 0.00 | 499.0 | 0.00% | 850.00 | 499.0 | 850.0 |
| Total | 1,555,680.0 | 166.41 | 2,279,313.2 | 146.66 | 82,009,160.3 | 99.9% | 199.63 | 83,393,770.4 | 99.74% | 180.02 | 1,384,610.1 | -19.6 |
| Green Tea | 20.0 | 550.00 | 29.0 | 750.00 | 36,336.5 | 0.0% | 560.78 | 3721.4 | 0.00% | 770.02 | -32,615.1 | 209.2 |
| Oolong Tea | 0.0 | 0.00 | 0.0 | 0.00 | 38.5 | 0.0% | 1,742.11 | 7.0 | 0.00% | 1,250.00 | -31.5 | -492.1 |
| Yellow Tea | 0.0 | 0.00 | 0.0 | 0.00 | 15.5 | 0.0% | 1,756.45 | 20.5 | 0.00% | 1,250.00 | 5.0 | -506.4 |
| Total | 1,555,700.0 | 166.42 | 2,279,342.2 | 146.67 | 82,045,550.8 | 99.9% | 199.79 | 83,397,519.3 | 99.74% | 180.05 | 1,351,968.5 | -19.7 |
| Other (s) | 249.2 | 203.00 | 495.50 | 90.00 | 43,775.0 | 0.1% | 129.34 | 214,732.4 | 0.26% | 116.81 | 170,957.4 | -12.5 |
| G.Total | 1,555,949.2 | 166.42 | 2,279,837.7 | 146.66 | 82,089,325.8 | 100.0% | 199.76 | 83,612,251.7 | 100% | 179.89 | 1,522,925.9 | -19.8 |
| | | | | Buyer Purchas | e Analysis | | | | | | | |
| | | For th | | | | | Up-to-Da | | | | | |
| | Season 20 | | Season 20 | | Se | Season 2022/23 Seaso | | | | | (+/-) Season 2022/23 | |
| Buyer | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 65,230.0 | 79.68 | 90,188.8 | 0.02% | 134.10 | 287,795.0 | 0.34% | 84.41 | 197,606.2 | -49.6 |
| Internal | 2,087,081.5 | 158.35 | 2,214,607.7 | 148.63 | 81,999,137.0 | 99.98% | 199.83 | 83,324,456.7 | 99.66% | 180.22 | 1,325,319.7 | -19.6 |
| Grand Total | 2,087,081.5 | 158.35 | 2,279,837.7 | 146.66 | 82,089,325.8 | 100% | 199.76 | 83,612,251.7 | 100% | 179.89 | 1,522,925.9 | -19.8 |
| | | | Crop of Major | Tea Producing | g & Exporting Co | untries | | | | | | |
| | | | | For the Month | | | | Up-to-Date | | | | |
| | Country | Month | 2021 | 2022 | 2023 | (+/-) 2022 | 2021 | 2022 | 2023 | (+/-) 2022 | | |
| | Bangladesh * | December | 6.9 | 7.78 | 7.79 | 0.01 | 96.5 | 93.8 | 102.9 | 9.08 | | |
| | Sri Lanka | June | 31.1 | 20.1 | 22.9 | 2.80 | 135.9 | 133.2 | 134.4 | 1.20 | | |
| | North India | June | 145.7 | 119.3 | 109.7 | -9.60 | 325.3 | 347.1 | 344.0 | -3.10 | | |
| | South India | June | 25.4 | 23.9 | 28.2 | 4.30 | 122.8 | 119.6 | 113.7 | -5.90 | | |
| | All India | June | 171.1 | 143.2 | 137.9 | -5.30 | 448.1 | 466.7 | 457.7 | -9.00 | | |
| | Kenya | May | 45.3 | 57.9 | 57.9 | 0.00 | 230.6 | 227.9 | 225.5 | -2.34 | | |

OTHER MARKETS

KOLKATA SALE 06- 6TH & 7TH FEBRUARY, 2024

CTC: Good demand for good liquoring Assams which were around last levels. All other categories were easier. Dooars sold around last levels Local buyers operated on Dooars. There was fair support from the Exporters. Kolkata CTC (Leaf & Dust) Approximate Average Price (Last 2 Sales in USC.)

| | 2023 | 2022 |
|---------|------|------|
| Sale 05 | 160 | 182 |
| Sale 06 | 163 | 184 |

COONOOR 06- 9TH FEBRUARY, 2024

CTC LEAF: DEMAND: - Good demand continues to persist for the Best & Good teas. Good demand for better medium teas. Medium & Plainer teas continue to meet with improved demand particularly for the larger and select medium Broken grades from the exporters. MARKET: - The total CTC leaf teas sold this week was 86.03% (1077676.02kgs) of the total offering of 1252649.66Kgs. Exporters continued to be the mainstay in this category, major blenders were very choosy. Up country buyers continued to be rather subdued. The Major Blenders buying was 26.03% of the total CTC leaf sold.

| CTC Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
|---------------------|---------|---------|---------------|---------|---------|
| Larger Brokens | 153-207 | 120-127 | 108-119 | 105-107 | 92-104 |
| Medium Brokens | 151-267 | 120-146 | 117-119 | 105-116 | 100-104 |
| Smaller Brokens | 166-230 | 127-157 | 116-125 | 105-114 | 99-104 |
| Fannings | 169-236 | 133-146 | 116-130 | 104-114 | 96-102 |

SILIGURI SALE 06- 7TH FEBRUARY, 2024

LEAF & DUST: Good demand for quality & fair for remainder with levels following quality. Weaker sorts were neglected.

| Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|-----------------------|-----------------|------------------|---------------|
| Good / Best | 217-289 | 205-289 | 181-223 |
| Medium/ Better Medium | 139-205 | 139-193 | 127-169 |
| Common / BLF | 90-133 | 90-133 | 90-120 |

MOMBASA SALE 06- 5TH & 6TH FEBRUARY, 2024

There was fair but irregular general demand for the 300,600 packages (20,121,954.00 kilos) offer with 49.79% neglected.

| CTC QUOTATIONS | BP1 – USC | PF1 – USC | PD – USC | D1 – USC |
|-----------------------|-----------|-----------|-----------|-----------|
| Best | 255 - 456 | 312 - 470 | 316 - 504 | 285 - 344 |
| Good | 255 - 278 | 300 - 336 | 300 - 352 | 273 - 322 |
| Good Medium | 255 - 279 | 290 - 318 | 295 - 336 | 270 - 322 |
| Medium (KTDA) | 250 | 217 - 282 | 217 - 302 | 245 - 306 |
| Medium (Plantations) | 110 - 210 | 110 - 231 | 100 - 226 | 143 - 240 |
| Lower Medium | 100 - 158 | 089 - 178 | 075 - 171 | 100 - 187 |
| Plainer | 072 - 125 | 040 - 120 | 057 – 122 | 055 - 126 |